

20 QUESTIONS TO ASK A SOLAR CONTRACTOR.

CHOOSING THE RIGHT SOLAR SYSTEM

- ☐ 1. What are the pros and cons of roof-mounted versus ground-mounted solar for my property?
- ☐ 2. How will snow and Canadian winter conditions affect my solar production?
- ☐ 3. What is the expected lifespan of the solar panels, and how does their efficiency change over time?
- ☐ 4. Can I incorporate battery storage into my solar system?
- ☐ 5. Can the system be upgraded or expanded if my energy needs change?

UNDERSTANDING THE FINANCIAL SIDE OF SOLAR

- ☐ 6. What solar incentives, tax credits, or rebates might my farm or business qualify for?
- ☐ 7. How much could solar reduce my electricity bill?
- ☐ 8. What is net-metering, and is it available through my utility?
- ☐ 9. If my system produces more electricity than I use, what happens to the excess – credits, payments, or something else?
- ☐ 10. How do you estimate the payback period and return on investment for my solar system?
- ☐ 11. What solar financing options are available?

INSTALLATION & PROJECT MANAGEMENT

- ☐ 12. What safety protocols does your installation team follow?
- ☐ 13. Who handles the permits, utility applications, and other required paperwork?
- ☐ 14. What is the expected project timeline, and how will installation affect my farm or business operations?

MAINTENANCE & WARRANTIES

- ☐ 15. What maintenance will my solar installation require?
- ☐ 16. What warranties cover the panels, inverters, mounting structure, and installation workmanship?
- ☐ 17. Will I have access to monitoring that show my system's energy production and, where available, consumption?

LONG-TERM PERFORMANCE & SUPPORT

- ☐ 18. What happens if my solar system stops producing electricity or performs below expectations?
- ☐ 19. Who is responsible for servicing and troubleshooting my system after installation?
- ☐ 20. What support can I expect from your company five, ten, or twenty years down the road?

BRING YOUR QUESTIONS. LET'S TALK SOLAR.

We're happy to walk you through these questions and explore whether a NOREASTER® solar system is a fit for your farm.

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